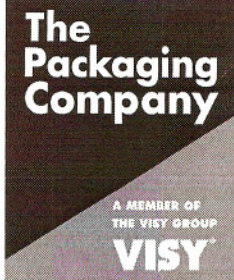


THE PACKAGING COMPANY



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A registered name of
VISY BOARD PTY. LTD. (A.C.N. 005 787 913)

TO: LMI
Darren Pereira

29 JUNE, 2001

TOTAL PAGES: 1

(Including this)

Dear Darren,

I would like to commend you on your professionalism throughout the past couple of months. As you are aware, my work environment throughout the weeks of our course has been testing at times, but by applying some of the fundamental principals of the Effective Personal Productivity course, I have maintained and developed my work quality and composure.

My initial expectations were modest. I expected to learn more about our team as a whole and our adaptability to different situations. I was unaware at this time of the depth of the course material and its practical relevance to my day to day activities.

I am pleased to reflect on the level and extent of my achievements throughout the program. These achievements are relevant and applicable to all future personal and business activities as they have changed my approach to all situations. Specifically, I have gained extra time throughout any given day by more effective planning and prioritising. Although difficult to estimate an exact amount, I am confident this equates to approximately 4-7 hours per week. To complement this gain in time, effective goal setting has enabled me to work toward a desired outcome within a strict time parameter. By doing so my personal productivity has further developed.

By achieving such successful and measurable outcomes I am a benefit to my team and myself in many ways. I am able to establish defined guidelines for planning which makes me more predictable to those around me and personally contributes to a more successful working day. I am personally pleased with my development and have applied the principals of the course on an ongoing basis to ensure they are habitual activities throughout my working day.

I found the teaching processes to be beneficial to my style of learning. Regular feedback from Darren and mentors gave the necessary direction to establish our newly defined productivity principals. My Win/Win goals are achieved and branded into my mind for ongoing success and development.

Again, thank you Darren for your professionalism and your coaching skill.

Kind Regards,
Thomas Smith

A handwritten signature in purple ink, appearing to read 'Thomas Smith', written over the printed name.

Account Manager

Please call me with any questions.

Kind Regards

Thomas Smith 0407 541813